



Model Curriculum

QP Name: Shop Tinting Operator

QP Code: PCS/Q5007

QP Version: 2.0

NSQF Level: 4

Model Curriculum Version: 1.0

Paints and Coatings Skill Council | G-3 Shreya House Premises Co-Op Society Limited, Off Andheri – Kurla Road, Opposite Guru Nanak Petrol Pump, Andheri East, Mumbai – 400093, Maharashtra, India.

Shop Tinting Operator (PCSC)



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Training Parameters

Sector	PAINTS AND COATINGS
Sub-Sector	Application
Occupation	Decorative and Industrial Paint Application
Country	India
NSQF Level	4
Aligned to NCO/ISCO/ISIC Code	NCO 2015/Nil
Minimum Educational Qualification and Experience	8th Class Pass + ITI (2 years) and 2 years' experience Or 10th Class Pass with 2 years' experience Or 10th Class Pass + ITI (1 year after Class 10th) with 1 year experience Or 10th Class Pass + ITI (2 years after Class 10th) Or 10th Class Pass and pursuing continuous regular schooling Or 3-year Diploma (after 10th) Or 12th Class Pass and 6 months' experience Or Certified for Assistant Decorative Painter (NSQF level 3) and 2 years' experience
Prerequisite License or Training Minimum Job Entry Age	NA 18 Years
Last Reviewed On	31/03/2022
Next Review Date	31/03/2025
NSQC Approval Date	31/03/2022
Version	2.0
Model Curriculum Creation Date	31/03/2022
Model Curriculum Valid Up to Date	31/03/2025
Model Curriculum Version	1.0
Minimum Duration of the Course	540 Hours, 0 Minutes
Maximum Duration of the Course	540 Hours, 0 Minutes



Program Overview

This section summarises the end objectives of the program along with its duration.

Training Outcomes

At the end of the program, the learner should have acquired the listed knowledge and skills

- Explain the nature of work across the Paints and Coatings industry, the various subsectors, and their evolution.
- Identify the role and responsibilities of a Shop Tinting Operator.
- Explain how to engage and interact with the customer to understand their requirements.
- Discuss the different types of paints, colour scheme and cost with the aid of colour schemes, texture and design booklets.
- Discuss the colour characteristics of different pigments/ colourants and it's use in tinting and colour matching.
- Explain the operation of a computer coupled spectrophotometer for colour reading and colour matching.
- Explain the process of colour mixing and matching at the point of sale.
- Discuss the steps involved in counter sale and inventory management.
- Explain the implementation of quality control activities.
- Demonstrate how to record and document all problems arising during quality analysis.
- Discuss how to comply with current health, safety and environmental policies and procedures.
- Discuss a plan of learning and development activities to address learning needs with appropriate people.

Compulsory Modules

The table lists the modules and their duration corresponding to the Compulsory NOS of the QP.

NOS and Module Details	Theory Duration	Practical Duration	On-the-Job Training Duration (Mandatory)	On-the-Job Training Duration (Recommended)	Total Duration
PCS/N5008 – Perform colour mixing and matching at the point of sale. NOS Version No. 2.0 NSQF Level 4	66:00	134:00	40:00	00:00	240:00
Module 1 - Introduction to the sector and the job role of Shop Tinting Operator	04:00	00:00	00:00	00:00	04:00
Module 2 – Identify and prepare for colour matching to meet customer requirement	26:00	50:00	20:00	00:00	96:00
Module 3 – Operate the colour mixing/ tinting machine to match the colour	36:00	84:00	20:00	00:00	140:00



PCS/N5009 – Undertake counter sales and manage inventory. NOS Version No. 2.0 NSQF Level 4	60:00	70:00	20:00	00:00	150:00
Module 4 – Undertake retail counter sales and manage inventory	60:00	70:00	20:00	00:00	150:00
PCS/N9901 – Co-ordinate with Colleagues and Customers NOS Version No. 2.0 NSQF Level 4	10:00	20:00	00:00	00:00	30:00
Module 5 - Coordinate with supervisors, colleagues, and customers	10:00	20:00	00:00	00:00	30:00
PCS/N9902 – Maintain Standards of Product/ Service Quality NOS Version No. 2.0 NSQF Level 4	10:00	20:00	00:00	00:00	30:00
Module 6 - Achieve customer satisfaction for given quality	10:00	20:00	00:00	00:00	30:00
PCS/N9903 – Maintain OH&S Standards and Follow Environmental Norms NOS Version No. 2.0 NSQF Level 4	10:00	20:00	00:00	00:00	30:00
Module 7 - Achieve Health, Safety, and Environmental Standards	10:00	20:00	00:00	00:00	30:00
DGT/VSQ/N0102 – Employability Skills (60 hours) NOS Version No. 1 NSQF Level 4	24:00	36:00	00:00	00:00	60:00
Module 8 – Introduction to Employability Skills	00:50	01:00	00:00	00:00	01:50
Module 9 – Constitutional Values – Citizenship	00:50	01:00	00:00	00:00	01:50
Module 10 – Becoming a Professional in the 21st century	01:00	01:50	00:00	00:00	02:50
Module 11 – Basic English Skills	04:00	06:00	00:00	00:00	10:00
Module 12 – Career Development and Goal Setting	01:00	01:00	00:00	00:00	02:00
Module 13 – Communication Skills	02:00	03:00	00:00	00:00	05:00
Module 14 – Diversity and Inclusion	01:00	01:50	00:00	00:00	02:50
Module 15 – Financial and Legal Literacy	02:00	03:00	00:00	00:00	05:00
Module 16 – Essential Digital Skills	O4:00	06:00	00:00	00:00	10:00
Module 17 – Entrepreneurship	03:00	04:00	00:00	00:00	07:00



Module 18 – Customer Service	02:00	03:00	00:00	00:00	05:00
Module 19 – Getting ready for apprenticeship and jobs	03:00	05:00	00:00	00:00	08:00
Total Duration	180:00	300:00	60:00	00:00	540:00



Module Details

Module 1: Introduction to the sector and the job role of Shop Tinting Operator Mapped to NOS PCS/N5008 v2.0

Terminal Outcomes:

- Discuss the Paints and Coatings sector in India.
- Identify the role and responsibilities of a Shop Tinting Operator.

Duration: 04:00	Duration: 00:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Discuss the role and the importance of the Paints and Coatings industry in India. List the various sub-sectors and occupations in the Paints and Coatings sector. Discuss the product range supplied by the major paint companies in India. Discuss the current and future trends in the Paints and Coatings sector. Discuss the features including advantages of colour mixing and matching at the point of sale. 	
 Describe the skills and competencies required for a Shop Tinting Operator. Define the role and the career progression of a Shop Tinting Operator. 	
Classroom Aids:	
Laptop, Whiteboard, Marker, Projector	



Module 2: Identify and prepare for colour matching to meet customer's requirement. Mapped to NOS PCS/N5008 v2.0

Terminal Outcomes:

- Discuss the steps to gain an understanding of the customer preferences and concerns.
- Explain the operation of a colour mixing/ tinting machine.

Duration: 26:00	Duration: 50:00 + Mandatory OJT : 20
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Explain the process to identify the customer's requirement, like colour, texture and design. List the steps to identify the formula for the colour required by the customer. Discuss the procedure for topping the colourants in the tinting machine. Discuss the company's policies and occupational health and safety standards. 	 Demonstrate interaction and engagement of customer to understand their requirements, by means of a role play. Demonstrate the tasks prior to the operation of the colour mixing/ tinting machine. Show the process to check the colourant quantity and top it up.
Classroom Aids:	
Laptop, Whiteboard, Marker, Projector, Tools for Management System (for example, Moodle, Blac	learning activities – Intranet, Email, IMs, Learning kboard, etc.) to enable blended learning
Tools, Equipment and Other Requirements	
Colour cards/ Shade cards, Texture and Design Tinting machine, Gyroshaker, Paint bases, Colour	booklets, Computer with appropriate software, ants, Brush, Roller, Drawdown paper, Spatula.



Module 3: Operate the colour mixing/ tinting machine to match the colour *Mapped to NOS PCS/N5008 v2.0*

Terminal Outcomes:

• Operate the tinting machine and complete colour matching.

Duration: 36:00	Duration: 84:00 + Mandatory OJT : 20:00		
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes		
 Explain the process checks prior to the operation of the tinting/ colour mixing machine. Discuss the operation of the tinting machine. Describe how to check the colour achieved vis-a-vis the customer's requirement. Explain the clean-up process post colour matching. Discuss the procedure for maintenance of the tinting machine. 	 Demonstrate the setup of the tinting machine, for matching the colour. Demonstrate the operation of tinting machine. Show the process to check the developed colour vis-à-vis the customer's requirement. Demonstrate the cleaning and maintenance activity after completion of the colour mixing and matching. Demonstrate the preventive/ corrective maintenance of the tinting machine. 		
Classroom Aids:			
Laptop, Whiteboard, Marker, Projector, Tools for Management System (for example, Moodle, Black	learning activities – Intranet, Email, IMs, Learning kboard, etc.) to enable blended learning		
Tools, Equipment and Other Requirements			
Colour cards/ Shade cards, Texture and Design booklets, Computer with appropriate software, Tinting machine, Gyroshaker, Paint bases, Colourants, Brush, Roller, Drawdown paper, Spatula.			



Module 4: Undertake retail counter sales and manage inventory Mapped to NOS PCS/N5009 v2.0

Terminal Outcomes:

• Demonstrate how to close a sale and manage inventory.

Duration: 60:00	Duration: 70 :00 + Mandatory OJT :20:00			
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes			
 Discuss how to estimate the required paint quantity. Discuss steps to achieve the counter sale. Explain how to update the sales register and inventory register. Discuss the procedure for raising a purchase order to replenish the required materials. Discuss the significance of managing the storage area. 	 Demonstrate the steps to calculate the estimated paint quantity for a given area. Demonstrate sale to a customer, by means of a role play. Show the process of updating the sales register and inventory register. Raise a purchase order based on the available stock and agreed inventory norms. Prepare a store plan for storage of the incoming material, following FIFO norms. 			
Classroom Aids:				
Laptop, Whiteboard, Marker, Projector, Tools for Management System (for example, Moodle, Black				
Tools, Equipment and Other Requirements				
Paint, Colourants, Goggles, Dust masks, Gloves, Stepladder, Forklift or Material handling				
equipment, Painting brush, Roller, Spatula, Computer, Sales register, Inventory register.				



Module 5: Coordinate with Supervisors, Colleagues, and Customers Mapped to NOS PCS/N9901 v2.0

Terminal Outcomes:

• Demonstrate effective communication with supervisors, colleagues and customers.

Duration: 10:00	Duration: 30:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Explain the importance of effective communication and interpersonal skills. Identify the common causes of interpersonal conflicts and ways to manage them effectively. Explain the importance of Standard Operating Procedure (SOP) of the company with respect to quality, privacy, confidentiality and security. Explain the need for implementing guidelines and practices pertaining to gender sensitivity at the workplace. Explain different gender concepts such as gender roles, gender as a social construct, gender power relations etc. Discuss the provisions of Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013. Identify the need for implementing to sensitivity towards Persons with Disabilities (PwD). Explain the schemes available for PwD. Explain the ways to help persons with disability overcome challenges. 	 Demonstrate, via role play, effective working with colleagues and customers. Demonstrate active listening skills in a role play. Create sample reports as per standard templates Draw a table to list the dos and don'ts of customer service Demonstrate use of appropriate behaviour and language that is respectful of disability and gender.
Classroom Aids:	
	learning activities – Intranet, Email, IMs, Learning
Management System (for example, Moodle, Black	
Tools, Equipment and Other Requirements	· · · · · · · · · · · · · · · · · · ·

Cases for study and analysis, Sample job order, Sample SOP comprising work output requirements, Quality standards, Delivery schedule, Targets, Performance indicators and Incentive policies



Module 6: Achieve Customer Satisfaction for given quality Mapped to NOS PCS/N9902 v2.0

Terminal Outcomes:

- Apply practices for customer satisfaction
- Demonstrate escalation of customer complaints and grievances to higher authorities, if required

Duration: 10:00	Duration: 20:00		
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes		
 Explain the steps involved in capturing customer expectations. Explain the process for collecting customer feedback. Discuss standard practices in customer orientation and quality adherence. Discuss the importance of meeting quality standards and timelines in a team. 	• Demonstrate understanding of customer expectations using role play.		
Classroom Aids:			
Laptop, Whiteboard, Marker, Projector, Tools for Management System (for example, Moodle, Blac	learning activities – Intranet, Email, IMs, Learning kboard, etc.) to enable blended learning		
Tools, Equipment and Other Requirements			
Cases for study and analysis. Sample SOB comprising systematic handling policies. Sample SC			

Cases for study and analysis, Sample SOP comprising customer handling policies, Sample SOP comprising organisational policies related to inclusive practices, Sample quality policy documents, Samples of good and bad quality products



Module 7: Achieve Health, Safety, and Environmental Standards Mapped to NOS PCS/N9903 v2.0

Terminal Outcomes:

- Apply health and safety practices at the workplace
- Explain the pandemic precautions and guidelines

Duration: 10:00	Duration: 20:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Discuss the composition of a basic first aid kit. List the daily safety instructions and other safety procedures for work. Explain the types of fire and the correct extinguishers to be used. Identify eco-friendly products, tools and equipment. Explain the importance and methods for efficient use of materials, water and energy. Discuss the methods of waste segregation and disposal. Explain the importance of following COVID-19/ pandemic safety guidelines Discuss the components and use of a MSDS (Material Safety Data Sheet) List the personal protective equipment required for protective and marine painting. Explain the steps to be followed for prevention of workplace accident. 	 Demonstrate, in a mock situation, the procedure to administer first aid. Demonstrate fire-fighting techniques and evacuation process. Demonstrate, in a role play, steps for eliminating or minimising health, safety and environmental hazards in the work areas. Demonstrate ways of optimising the usage of resources (water, electricity, fuel, etc.). Segregate waste into different categories (recyclable, non-recyclable, hazardous, etc.) Demonstrate disposal of hazardous materials and waste as per local environmental norms/company's policies. Create a sample record all incidents/accidents and first aid treatments. Demonstrate the process of lifting and storing items to reduce the risk of injuries. Demonstrate the measures to prevent the spread of the pandemic.
	learning activities – Intranet, Email, IMs, Learning

Laptop, Whiteboard, Marker, Projector, Tools for learning activities – Intranet, Email, IMs, Learning Management System (for example, Moodle, Blackboard, etc.) to enable blended learning

Tools, Equipment and Other Requirements

A sample of health and safety policy document, Material Safety Data Sheets (MSDS), Personal Protective Equipment (PPE) like Protective gloves, Insulated clothing, Safety mask, Hard helmet, Safety shoes, Safety goggles, etc., Instruction manual for safe handling and routine cleaning of tools, machines, and equipment, Samples of various categories of waste, Colour-coded bins and containers, Various symbols representing hazardous waste, Containers for disposing of chemical waste, Wastewater treatment/recycling unit, COVID-19 safety manual, Hazard reporting form, Accident reporting form, First-aid kit, Emergency broadcast system and Mock emergency signage in the appropriate areas of the training institute, Cases for study and analysis



Module 8: Introduction to Employability Skills Mapped to NOS DGT/VSQ/N0102 v1.0

Duration: 00:50	Duration: 01:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
Discuss the Employability Skills required for jobs in various industries	
List different learning and employability related GOI and private portals and their usage	

Module 9: Constitutional Values - Citizenship Mapped to NOS DGT/VSQ/N0102 v1.0

Duration: 00:50	Duration: 01:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Explain the constitutional values, including civic rights and duties, citizenship, responsibility towards society and personal values and ethics such as honesty, integrity, caring and respecting others that are required to become a responsible citizen 	
 Show how to practice different environmentally sustainable practices. 	

Module 10: Becoming a Professional in the 21st Century Mapped to NOS DGT/VSQ/N0102 v1.0

Duration: 01:00	Duration: 01:50	
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes	
 Discuss importance of relevant 21st century skills. 		
• Exhibit 21st century skills like Self-Awareness, Behavior Skills, time management, critical and adaptive thinking, problem-solving, creative thinking, social and cultural awareness, emotional awareness, learning to learn etc. in personal or professional life.		
Describe the benefits of continuous	 Describe the benefits of continuous learning 	

Module 11: Basic English Skills

Mapped to NOS DGT/VSQ/N0102 v1.0

Duration: 04:00	Duration: 06:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
• Show how to use basic English sentences for everyday conversation in different contexts, in person and over the telephone.	
 Read and interpret text written in basic English. 	
 Write a short note/paragraph / letter/e -mail using basic English. 	



Module 12: Career Development & Goal Setting Mapped to NOS DGT/VSQ/N0102 v1.0

Duration: 01:00	Duration: 01:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
Create a career development plan with well-defined short- and long-term goals	

Module 13: Communication Skills

Mapped to NOS DGT/VSQ/N0102 v1.0

Duration: 02:00	Duration: 03:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Demonstrate how to communicate effectively using verbal and nonverbal communication etiquette. 	
Explain the importance of active listening for effective communication	
 Discuss the significance of working collaboratively with others in a team 	

Module 14: Diversity and Inclusion

Mapped to NOS DGT/VSQ/N0102 v1.0

Dura	tion: 01:00	Duration: 01:50
Theo	ory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Demonstrate how to behave, communicate, and conduct oneself appropriately with all genders and PwD 		
• Discuss the significance of escalating sexual harassment issues as per POSH act.		

Module 15: Financial and Legal Literacy Mapped to NOS DGT/VSQ/N0102 v1.0

Duration: 02:00	Duration: 03:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
Outline the importance of selecting the right financial institution, product, and service	
Demonstrate how to carry out offline and online financial transactions, safely and securely	
 List the common components of salary and compute income, expenditure, taxes, investments etc. 	
Discuss the legal rights, laws and aids	



Module 16: Essential Digital Skills Mapped to NOS DGT/VSQ/N0102 v1.0

Duration: 04:00		Duration: 06:00
Theory – Key Learning Outcomes		Practical – Key Learning Outcomes
Describe the role of digital technology in today's life		
•	 Demonstrate how to operate digital devices and use the associated applications and features, safely and securely 	
•	 Discuss the significance of displaying responsible online behaviour while browsing, using various social media platforms, e-mails, etc., safely and securely 	
•	Create sample word documents, excel sheets and presentations using basic features	
٠	 utilize virtual collaboration tools to work effectively 	

Module 17: Entrepreneurship

Mapped to NOS DGT/VSQ/N0102 v1.0

Duration: 03:00	Duration: 04:00	
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes	
 Explain the types of entrepreneurship and enterprises 		
	 Discuss how to identify opportunities for potential business, sources of funding and associated financial and legal risks with its mitigation plan 	
 Describe the 4Ps of Marketing-Product, Price, Place and Promotion and apply them as per requirement 		
 Create a sample business plan, for the selected business opportunityDescribe the role of digital technology in today's life 		

Module 18: Customer Service Mapped to NOS DGT/VSQ/N0102 v1.0

Duration: 02:00	Duration: 03:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
Describe the significance of analyzing different types and needs of customers	
Explain the significance of identifying customer needs and responding to them in a	
professional manner.	
 Discuss the significance of maintaining hygiene and dressing appropriately 	



Module 19: Getting ready for Apprenticeship and jobs Mapped to NOS DGT/VSQ/N0102 v1.0

Duration: 03:00	Duration: 05:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
Create a professional Curriculum Vitae (CV)	
 Use various offline and online job search sources such as employment exchanges, recruitment agencies, and job portals respectively 	
Discuss the significance of maintaining hygiene and confidence during an interview	
Perform a mock interview	
 List the steps for searching and registering for apprenticeship opportunities 	



Annexure

Trainer Requirements

Trainer Prerequisites						
Minimum Educational Qualification	Specialization	Relevant Industry Experience		Training Experience		Remarks
		Years	Specialization	Years	Specialization	
Graduate/ Certified in relevant CITS course	Paint Technology/ Colour Technology	2	Paint manufactu ring and/ or application	1	Paint Technology/ Colour Technology	Training experience preferable but not mandatory

Trainer Certification			
Domain Certification	Platform Certification		
Operator", mapped to the Qualification Pack	Recommended that the Trainer is certified for the Job Role: "Trainer", mapped to the Qualification Pack: "MEP/Q2601, v3". Minimum accepted score is 80%.		



Assessor Requirements

Assessor Prerequisites						
Minimum Educational Qualification	Specialisation	Relevant Industry Experience		Training/Assessment Experience		Remarks
		Years	Specialisation	Years	Specialisation	
Graduate/ Certified in relevant CITS course	Paint Technology/ Colour Technology	2	Paint manufactu ring and/ or application	1	Paint Technology/ Colour Technology	Training experienc e preferabl e but not mandator Y

Assessor Certification			
Domain Certification	Platform Certification		
Certified for the job role "Shop Tinting Operator", mapped to the Qualification Pack "PCS/Q5007, V 2.0", issued by Paints and Coatings Skill Council. Minimum accepted score in SSC Assessment is 80%.	Recommended that the assessor is certified for the job role "Assessor" mapped to the Qualification Pack "MEP/Q2701,v3". Minimum accepted score is 80%.		



Assessment Strategy

- 1. Assessment System Overview:
 - Batches are assigned to the assessment agencies for conducting the assessment on SIP or email.
 - Assessment agencies send the assessment confirmation to VTP/TC looping SSC.
 - Assessment agency deploys the ToA certified Assessor for conducting the assessment.
 - SSC monitors the assessment process via video conferencing/ surprise visits and records.
- 2. Testing Environment:
 - Confirm that the centre is available at the same address as mentioned on SIP or email.
 - Check the duration of the training.
 - Check the Assessment Start and End time to be as 9 A.M. and 6 P.M.
 - If the batch size is more than 30, then there should be 2 Assessors.
 - Check that the allotted time to the candidates to complete Theory and Practical Assessment is correct.
 - Check the mode of assessment—Online (TAB/ Computer/ Smart Phone or Blended or Offline (OMR/PP).
 - Confirm the number of TABs on the ground are correct to execute the Assessment smoothly.
 - Check the availability of the Lab Equipment for the particular Job Role.
- 3. Assessment Quality Assurance levels/Framework:
 - Question papers created by the Subject Matter Experts (SME).
 - Question papers created by the SME verified by the other subject Matter Experts.
 - Questions are mapped with NOS and PC.
 - Question papers are prepared considering that levels 1 to 3 are for the unskilled and semi-skilled individuals, and level 4 and above are for the skilled, supervisor and higher management.
 - Assessor must be ToA certified and trainer must be ToT certified.
 - Assessment agency must follow the assessment guidelines to conduct the assessment.
- 4. Types of evidence or evidence-gathering protocol:
 - Time-stamped and geotagged reporting of the assessor from assessment location.
 - Centre photographs with signboards and scheme specific branding.
 - Biometric or manual attendance sheet (stamped by TP) of the trainees during the training period.
 - Time-stamped and geotagged assessment (Theory + Viva + Practical) photographs and videos.
- 5. Method of verification or validation:
 - Surprise visit to the assessment location.
 - Random audit of the batch.
 - Random audit of any candidate.
- 6. Method for assessment documentation, archiving, and access
 - Hard copies of the documents are stored
 - Soft copies of the documents and photographs of the assessment are uploaded/accessed from Cloud Storage
 - Soft copies of the documents and photographs of the assessment are stored in the Hard Drives



References

Glossary

Term	Description
Declarative Knowledge	Declarative knowledge refers to facts, concepts and principles that need to be known and/or understood in order to accomplish a task or to solve a problem.
Key Learning Outcome	Key learning outcome is the statement of what a learner needs to know, understand and be able to do in order to achieve the terminal outcomes. A set of key learning outcomes will make up the training outcomes. Training outcome is specified in terms of knowledge, understanding (theory) and skills (practical application).
OJT (M)	On-the-job training (Mandatory); trainees are mandated to complete specified hours of training on site
OJT (R)	On-the-job training (Recommended); trainees are recommended the specified hours of training on site
Procedural Knowledge	Procedural knowledge addresses how to do something, or how to perform a task. It is the ability to work, or produce a tangible work output by applying cognitive, affective or psychomotor skills.
Training Outcome	Training outcome is a statement of what a learner will know, understand and be able to do upon the completion of the training .
Terminal Outcome	Terminal outcome is a statement of what a learner will know, understand and be able to do upon the completion of a module. A set of terminal outcomes help to achieve the training outcome.



Acronyms and Abbreviations

Term	Description
QP	Qualification Pack
NSQF	National Skills Qualification Framework
NSQC	National Skills Qualification Committee
NOS	National Occupational Standards