



QUALIFICATIONS PACK - OCCUPATIONAL STANDARDS FOR PAINTS AND COATINGS INDUSTRY

What are Occupational Standards(OS)?

- OS describe what individuals need to do, know and understand in order to carry out a particular job role or function
- Sare performance standards that individuals must achieve when carrying out functions in the workplace, together with specifications of the underpinning knowledge and understanding

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Introduction

Qualifications Pack: Liquid Paint Processing Operator

SECTOR: PAINTS AND COATINGS

SUB-SECTOR: MANUFACTURING

OCCUPATION: Production – Liquid Paint

REFERENCE ID: PCS/Q0510

ALIGNED TO: NCO-2015/8131.9900

The Liquid Paint Processing Operator is responsible for pre-mixing the paint raw materials, under high speed, to form a homogenous paste, grinding the pre-mix in the recommended dispersion machine to achieve the desired fineness/smoothness, adding the remaining ingredients as per the formula and mixing in a suitable mixer, to achieve the specified properties, as per company's standard operating procedure.

Brief Job Description: The individual at work charges the recommended extender, pigment, resin, additives and solvent in the premix unit, then disperses the premixed material in grinding units such as ball mill, bead mill, attritor and sand mill, to achieve the required fineness/ smoothness, before letting down the mill base in the mixer. The remaining raw materials are added in the mixer and the final properties of the paint adjusted, as per specification.

Personal Attributes: The job requires the individual to have: orientation to details, ability to work in shifts, good eye sight and physical stamina.





Qualifications Pack Code	PCS/Q0510		
Job Role	Liquid Paint Processing Operator		
Credits(NSQF)	TBD	Version number	1.0
Sector	Paints and Coatings	Drafted on	15/06/17
Sub-sector	Manufacturing	Last reviewed on	15/06/17
Occupation	Production – Liquid Paint	Next review date	30/06/19
NSQC Clearance on		NA	

Job Role	Liquid Paint Processing Operator
Role Description	Premixing the ingredients, grinding the pre-mix, letting down the millbase and mixing the remaining raw materials as per company's standard operating procedure
NSQF level	4
Minimum Educational Qualifications	10 th standard
Maximum Educational Qualifications	Not Applicable
Training (Suggested but not mandatory)	Not Applicable
Minimum Job Entry Age	18 years
Experience	Desirable 1 year as Production Helper
Applicable National Occupational Standards (NOS)	 Compulsory: PCS/N0502 Charge the materials into the dispersion machine PCS/N0503 Grind the materials in dispersion unit PCS/N0504 Mix the paint raw materials PCS/N9901 Coordinate with colleagues and/or customers PCS/N9902 Maintain standards of product/ service quality PCS/N9903 Maintain OH&S standards and follow environmental norms PCS/N9904 Maintain IPR of organisation and customers Optional: NA
Performance Criteria As described in the relevant OS units	





Keywords /Terms	Description
Core Skills/Generic Skills	Core Skills or Generic Skills are a group of skills that are key to learning and working in today's world. These skills are typically needed in any work environment. In the context of the NOS, these include communication related skills that are applicable to most job roles.
Function	Function is an activity necessary for achieving the key purpose of the sector, occupation, or area of work, which can be carried out by a person or a group of persons. Functions are identified through functional analysis and form the basis of NOS.
Job role	Job role defines a unique set of functions that together form a unique employment opportunity in an organization.
Knowledge and Understanding	Knowledge and Understanding are statements which together specify the technical, generic, professional and organizational specific knowledge that an individual needs in order to perform to the required standard.
National Occupational Standards (NOS)	NOS are Occupational Standards which apply uniquely in the Indian context
Occupation Occupation Occupation is a set of job roles, which perform similar/related set of in an industry.	
Organisational Context	Organisational Context includes the way the organization is structured and how it operates, including the extent of operative knowledge managers have of their relevant areas of responsibility.
Performance Criteria	Performance Criteria are statements that together specify the standard of performance required when carrying out a task.
Qualifications Pack(QP)	Qualifications Pack comprises the set of NOS, together with the educational, training and other criteria required to perform a job role. A Qualifications Pack is assigned a unique qualification pack code.
Qualifications Pack Code	Qualifications Pack Code is a unique reference code that identifies a qualifications pack.
Scope	Scope is the set of statements specifying the range of variables that an individual may have to deal with in carrying out the function which have a critical impact on the quality of performance required.
Sector	Sector is a conglomeration of different business operations having similar businesses and interests. It may also be defined as a distinct subset of the economy whose components share similar characteristics and interests.
Sub-Sector	Sub-sector is derived from a further breakdown based on the characteristics and interests of its components.
Sub-functions	Sub-functions are sub-activities essential to fulfil the achieving the objectives of the function.
Technical Knowledge	Technical Knowledge is the specific knowledge needed to accomplish specific







designated responsibilities.

Acronyms

Keywords /Terms	Description
NSQF	National Skills Qualifications Framework
QP	Qualification Pack
OS	Occupational Standards
OH&S	Occupational Health and Safety
PPE	Personal Protective Equipment
HR	Human Resources
TBD	To be done







Charge the materials into the dispersion machine

National Occupational Standard

Overview

This unit is about charging specified raw materials into the dispersing machine, either directly or after suitable premixing, as indicated in the job sheet/ formulation.







PCS/NU5UZ Charge the materials into the dispersion machin	PCS/N0502	Charge the materials into the dispersion machine
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Unit Code	PCS/N0502
Unit Title (Task)	Charge the materials into the dispersion machine
Description	This OS unit is about charging specified raw materials into the dispersing machine, either directly or after suitable premixing, as indicated in the job sheet/formulation
Scope	 This unit/task covers the following: Receive work instructions from supervisor Procure the raw materials Pre-mix the required raw materials Charge the materials to disperser

Performance Criteria(PC) w.r.t. the Scope

Element	Performance Criteria
Receiving work	To be competent, the user/ individual must be able to:
instructions from	PC1. understand the right raw materials to be used
supervisor	PC2. obtain the formulations prepared for the particular batch
	PC3. understand the job sheet for target and requirement
Procuring the raw	To be competent, the user/ individual must be able to:
materials	PC4. pump the solvents and resins from internal storage vessels
	PC5. ensure to receive the right raw materials such as powder, additives, etc.
Pre-mixing the	To be competent, the user/ individual must be able to:
required raw	PC6. mix water and additives in case of water base paint manufacture
materials	PC7. mix the powder, pigments, resin, solvent and additives in case of solvent base
	paint manufacture based on the formulations
	PC8. ensure that the correct materials are added
	PC9. ensure the right amount and proportion of materials are mixed
	PC10. ensure the mixing happens for the appropriate time duration
Charging the	To be competent, the user/ individual must be able to:
materials to disperser	PC11. add water and the additives into the disperser in measured quantities as
	required
	PC12. load powder to water and additives in case of water base paint manufacture
	PC13. add the premixed raw materials to the disperser in case of solvent base paint
	manufacture
	PC14. ensure that the materials are added gradually and not dumped
	PC15. add zirconium beads to the sand mill to obtain light color
	PC16. add steel balls to ball mill to obtain dark colors
	PC17. check the loaded materials before grinding

Knowledge and Understanding (K)







PCS/N0502 Charge the materials into the dispersion machine

Λ Organizational			
A. Organizational The individual on the job needs to know and understand:			
Context	KA1. company's policy and work instructions on quality standards,		
(Knowledge of the	KA2. company's personnel management and incentives rules		
•			
company /	KA3. importance of the individual's role in the workflow		
organization and	KA4. reporting structure		
its processes)	KA5. occupational health and safety standards		
its processes)	N.S. Occupational ficulty and surety standards		
D. Tackwisel	The individual on the job people to know and and content of		
B. Technical	The individual on the job needs to know and understand:		
Knowledge	KB1. paint production process		
	KB2. types of paint products and their uses, e.g., water based, solvent based,		
	industrial application, decorative application		
	KB3. various kinds of raw materials involved in the process		
	KB4. formulations for the particular batches		
	KB5. use of raw materials such as powder, additives, solvents, resin, etc.		
	KB6. pre mixing procedure and time duration for mixing		
	KB7. types of dispersion, e.g., using mills or dispersion units		
	KB8. mixing proportion of zirconium beads, steel balls, etc.		
	KB9. loading procedure of the raw materials		
	KB10. maintaining the equipments and machine for charging and grinding		
	KB11. estimating the appropriate amount of mix material		
	KB12. ensuring the stock of raw materials required		
	KB13. safety standards and precautions to be taken		
	KB14. quality standards to be maintained		
	KB15. standard operating procedure		
	KB16. market trend and customer preferences		
	RD10. Illaiket tiella alla custollei preferences		
Skille (S)			
Skills (S)			
Skills (S) A. Core Skills/	Reading Skills		
A. Core Skills/	Reading Skills The user/individual on the job, needs to know and understand how:		
	The user/individual on the job needs to know and understand how:		
A. Core Skills/	The user/individual on the job needs to know and understand how: SA1. to read company's work instructions, customer requirement and quality policy		
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PCS/N0502 Charge the materials into the dispersion machine

SB1.	to select the right amount of solvents	. additives,	resin, etc.	as required to
	charge and grind			

Plan and Organize

The user/individual on the job needs to know and understand how:

SB2. to schedule and plan for meeting the target

SB3. to arrange for materials requirement

Customer Centricity

The user/individual on the job needs to know and understand how to:

SB4. achieve the quality as required by the customer

Problem Solving

The user/individual on the job needs to know and understand how to: SB5. solve issues related to material, dispersion machine, etc.

Analytical Thinking

The user/individual on the job needs to know and understand how to:

SB6. estimate the time taken for pre mixing, charging and grinding

SB7. analyze the material requirement

Critical Thinking

The user/individual on the job needs to know and understand how to:

SB8. spot process disruptions and delays





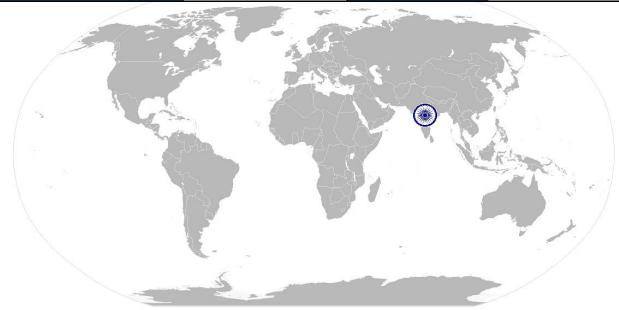




Charge the materials into the dispersion machine

NOS Version Control

NOS Code	PCS/N0502		
Credits(NSQF)	TBD	Version number	1.0
Industry	Paints and Coatings	Drafted on	07/03/16
Industry Sub-sector	Manufacturing	Last reviewed on	15/06/17
Occupation	Production – Liquid Paint	Next review date	30/06/19









Grind/ Disperse the materials in dispersion unit

National Occupational



Overview

This unit is about operating different types of grinding mills or dispersion machine for grinding the raw materials as per company's standard operating procedure for the paint.







PCS/N0504 Grind/ Disperse the materials in dispersion unit

Unit Code	PCS/N0503
Unit Title (Task)	Grind/ Disperse the materials in dispersion unit
Description	This OS unit is about operating different types of grinding mills or dispersion machines for grinding the raw materials as per company's standard operating procedure.
Scope	 This unit/task covers the following: Set up the machine for grinding Grind the raw materials Perform regular maintenance of the machine Achieve productivity and quality

Performance	Criteria(PC)	w.r.t. the Sco	pe
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Element	Performance Criteria
Setting up the	To be competent, the user/ individual must be able to:
machine for grinding	PC1. adjust the speed of the machine as per the disperser type used and the
	amount of mixture
	PC2. set the grind time at the disperser based on the requirement and quantity of
	mixture to be fed
Grinding the raw	To be competent, the user/ individual must be able to:
materials	PC3. use the specified machine for grinding such as sand mill, bead mill, ball mill,
	high speed dispersion machine, twin-shaft dispersion machine, etc.
	PC4. turn on the machine for grinding to begin
	PC5. operate the machine after confirming that the safety features for safe
	operation of the machine are in place
	PC6. process the materials in high speed disperser subjecting to high speed
	agitation or on other machines based on requirement and specified
	formulation
	PC7. use special additives where necessary, to enhance dispersion stability
	PC8. operate the machine for the required amount of time for grinding
	PC9. ensure awareness of the potential dangers involved with the disperser
	PC10. ensure that the pigment blends well into solvents
	PC11. ensure that the desired grinding level is achieved
Performing regular	To be competent, the user/ individual must be able to:
maintenance of the	PC12. ensure general maintenance and upkeep of the dispersion machine
machine	PC13. ensure that machines do not breakdown due to improper use or upkeep.
	PC14. perform regular cleaning process as prescribed by manufacturer
Achieving	To be competent, the user/ individual must be able to:
productivity and	PC15. ensure the manufactured paint provides a high viscosity and high solids
quality	mixture as per specification
	PC16. ensure that the established colour standard and quality are met
	PC17. ensure compliance to specified laboratory procedures for quality check
	PC18. ensure that the grinding is completed within the target time







PCS/N0503 Grind/ Disperse the materials in dispersion unit

PCS/N0503	Grind/ Disperse the materials in dispersion unit
Knowledge and Unders	standing (K)
A. Organizational Context (Knowledge of the company / organization and its processes)	The individual on the job needs to know and understand: KA1. company's policy and work instructions on quality standards, KA2. company's personnel management and incentives rules KA3. importance of the individual's role in the workflow KA4. reporting structure KA5. occupational health and safety standards
B. Technical Knowledge	The individual on the job needs to know and understand: KB1. paint manufacturing process KB2. types of paint products and their uses, e.g., water based, solvent based, industrial application, decorative application KB3. standard operating procedure for dispersion KB4. various kinds of raw materials involved in the process KB5. formulations for the particular batches KB6. raw materials for paint such as powder, additives, binders, thinners, etc. KB7. operation of sand mill, bead mill, ball mill, high speed dispersion machine, twin-shaft dispersion machine KB8. mixing proportion of zirconium beads, steel balls, etc. KB9. loading procedure of the raw materials KB10. procedures for maintaining the tools, equipment and machine for charging and grinding KB11. how to estimate the appropriate amount of mix material KB12. standard operating procedure KB13. in-house IT system for recording the job details KB14. how to check the stock of raw materials required KB15. safety standards and precautions to be taken KB16. quality standards to be maintained
Skills (S)	KB17. purpose of DCS and SCADA system for grinding in automated plant
A. Core Skills/ Generic Skills	Reading Skills The user/individual on the job needs to know and understand how: SA1. to read company's work instructions, customer requirement and quality policy SA2. to read instructions on use of dispersion machine and equipments for pre mixing and charging Writing Skills The user/individual on the job needs to know and understand how: SA3. to maintain the record of job completed as per company's policy Oral Communication (Listening and Speaking skills) The user/individual on the job needs to know and understand how to: SA4. communicate with supervisor to report on any issues and understand the work
	order SA5. interact with other departments and team members to work efficiently







PCS/N0503 Grind/ Disperse the materials in dispersion unit

B. Professional Skills	Decision Making	
	The user/individual on the job needs to know and understand how:	
	SB1. to identify and measure the right amount of solvents, additives, resin, etc. as	
	required to charge and grind	
	Plan and Organize	
	The user/individual on the job needs to know and understand how:	
	SB2. to schedule and plan work and complete it within the given time, for meeting the target.	
	SB3. to arrange for materials requirement	
	Customer Centricity	
	The user/individual on the job needs to know and understand how to:	
	SB4. ensure the completion of work obtaining the required paint	
	Problem Solving	
	The user/individual on the job needs to know and understand how to:	
	SB5. solve issues related to material, dispersion machine, etc.	
Analytical Thinking		
	The user/individual on the job needs to know and understand how to:	
	SB6. estimate the time taken for pre mixing, charging and grinding	
	SB7. analyze the material requirement	
	Critical Thinking	
	The user/individual on the job needs to know and understand how to:	
	SB8. spot process disruptions and delays	



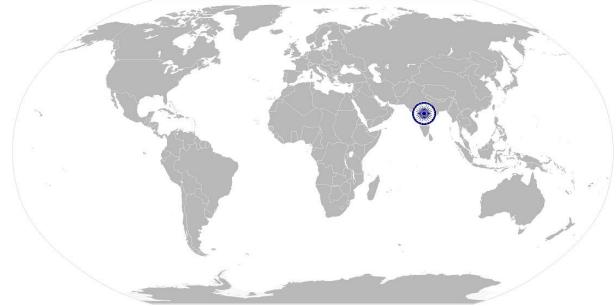




Grind/ Disperse the materials in dispersion unit

NOS Version Control

NOS Code	PCS/N0503		
Credits(NSQF)	TBD	Version number	1.0
Industry	Paints and Coatings	Drafted on	07/03/16
Industry Sub-sector	Manufacturing	Last reviewed on	15/06/17
Occupation	Production – Liquid Paint	Next review date	30/06/19









Mix the paint raw materials

National Occupational



Overview

This unit is about mixing the paint ingredients after charging or grinding by adding emulsion, binder, additives, thinner and other raw materials in the recommended quantities and stages in order to obtain the viscosity and quality of the paint as per company's standards.



National Occupational Standards



Mix the paint raw materials

1 00/110001	Time the paint raw materials
Unit Code	PCS /N0504
Unit Title (Task)	Mix the paint raw materials
Description	This OS unit is about mixing the paint ingredients after charging or grounding by adding emulsion, binder, additives, thinner and other raw materials in the recommended quantities and stages in order to obtain the viscosity and quality of the paint as per company's standards.
Scope	 This unit/task covers the following: Understand the work requirement Mix the paint ingredients Take adequate safety measures Achieve productivity and quality standards

Performance Criteria(PC) w.r.t. the Scope

Element	Performance Criteria
Understanding the	To be competent, the user/individual must be able to:
work requirement	PC1. receive work instruction and formulation details from the supervisor
	PC2. understand the job sheet for the requirement and target for batch
	completion
Mixing the paint	To be competent, the user/ individual must be able to:
ingredients	PC3. confirm the inline quality check result from QC after dispersion process
	PC4. transfer the paint to mixer after dispersion or monitor its transfer to
	dispersion in an automated plant
	PC5. measure the quantity of paint in the mixer
	PC6. mix with recommended quantity of binder or thinner
	PC7. send sample for inline quality clearance
	PC8. after QC clearance, add emulsion, additives, binder, thinner, etc., to the paint
	as per the recommended formulation
	PC9. maintain schedule of recommended time, weight, frequency of addition
	PC10. filter and remove the sand particles as recommended
	PC11. send for quality check, especially, viscosity of the paint after thinning
	PC12. ensure the consistent batch quality of paint by adhering to the SOP
Taking adequate	To be competent, the user/ individual must be able to:
safety measures	PC13. read and comprehend the safety manuals prescribed by the company
	PC14. wear appropriate protective gears such as gloves and masks while using the
	materials for thinning
	PC15. ensure complete compliance with the safety procedures of the company
Achieving	To be competent, the user/ individual must be able to:
productivity and	PC16. achieve the specified consistency per batch
quality standards	PC17. ensure that the viscosity, colour, and chemical properties of the paint are as
	per requirement
	PC18. achieve the targets specified in the job sheet

Knowledge and Understanding (K)







PCS/N0504 Mix the paint raw materials

A. Organizational Context (Knowledge of the company / KA3. importance of the individual's role in the workflow KA4. reporting structure The individual on the job needs to know and understand: KA1. company's policy and work instructions on quality standards, KA2. company's personnel management and incentives rules KA3. importance of the individual's role in the workflow KA4. reporting structure	
(Knowledge of the company / KA2. company's personnel management and incentives rules KA3. importance of the individual's role in the workflow KA4. reporting structure	
company / KA3. importance of the individual's role in the workflow	
company / KA3. importance of the individual's role in the workflow	
KA4. reporting structure	
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organization and KA5. occupational health and safety standards	
its processes)	
B. Technical The individual on the job needs to know and understand:	
Knowledge KB6. different types of paints, e.g. liquid, powder, industrial, decorative	
KB7. uses of paints on different surfaces, e.g., industrial, decorative, protective	
KB8. base paint versus pigmented paint	
KB9. different types of undercoats that can be used for a paint	
KB10. paint manufacturing process for water and solvent based paints	
KB11. raw materials used in different types of paints, their purpose and chemica	
properties	
KB12. standard operating procedure for mixing	
KB12. Standard operating procedure for mixing KB13. quality parameters of paint and types of inline and finished paint quality to	:tc
KB13. I quality parameters of paint and types of finine and finished paint quality to	
	۵h
KB16. how to check for adequacy of stock of raw materials before starting the ba	cn
KB17. safety standards and precautions to be taken, e.g., to prevent hazards in	
charging	
KB18. quality standards to be maintained	
KB19. purpose of DCS and SCADA systems to control mixing process in an	
automated plant	
Skills (S)	
C. Core Skills/ Reading Skills	
Generic Skills The user/individual on the job needs to know and understand how:	
SA6. to read company's work instructions, customer requirement and quality pol	·v
SA7. to read instructions on use of binders, emulsion, thinner, additives, etc.	'1
Writing Skills	
Witting Skins	
The user/individual on the job needs to know and understand how:	
SA8. to maintain the record of job completed as per company's policy	
Oral Communication (Listening and Speaking skills)	
The user/individual on the job, peeds to know and understand how to	
The user/individual on the job needs to know and understand how to:	باس
SA9 COMMUNICATE WITH CHINENING THE PROOF OF ANY ICCIDE AND HINDER AND THE W	ľK
SA9. communicate with supervisor to report on any issues and understand the w	
order	
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order SA10. interact with other departments and team members to work efficiently D. Professional Skills Decision Making	
order SA10. interact with other departments and team members to work efficiently D. Professional Skills Decision Making The user/individual on the job needs to know and understand how:	
order SA10. interact with other departments and team members to work efficiently D. Professional Skills Decision Making The user/individual on the job needs to know and understand how: SB9. to select the right amount of emulsion, additives, solvents, thinner, etc. as	
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Mix the paint raw materials

The user/individual on the job needs to know and understand how: SB10. to schedule and plan for meeting the target SB11. to arrange for the materials required

Customer Centricity

The user/individual on the job needs to know and understand how to: SB12. ensure the completion of work achieving the quality desired by the customer

Problem Solving

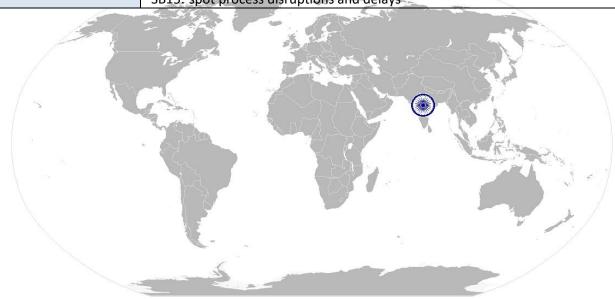
The user/individual on the job needs to know and understand how to: SB13. solve issues related to material mixing and obtaining the desired type of paint

Analytical Thinking

The user/individual on the job needs to know and understand how to: SB14. estimate the time taken for mixing and thinning

Critical Thinking

The user/individual on the job needs to know and understand how to: SB15. spot process disruptions and delays





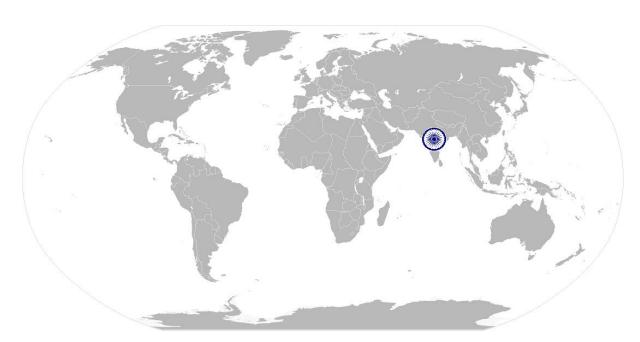




Mix the paint raw materials

NOS Version Control

NOS Code	PCS/N0504		
Credits(NSQF)	TBD	Version number	1.0
Industry	Paints and Coatings	Drafted on	07/03/16
Industry Sub-sector	Manufacturing	Last reviewed on	15/06/17
Occupation	Production – Liquid Paint	Next review date	30/06/19



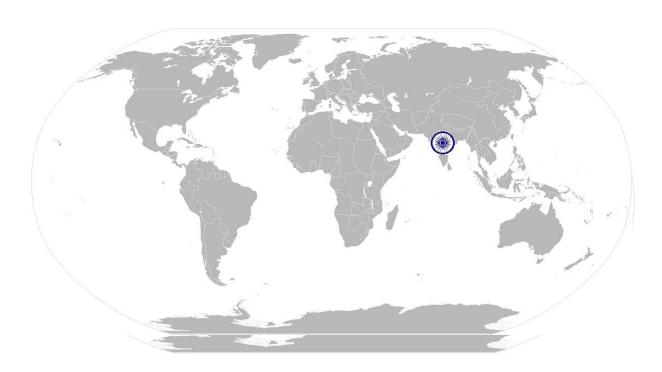






PCS/N9901 Coordinate with colleagues and/ or customers

National Occupational Standard



Overview

This unit is about communicating effectively with superiors, colleagues and customers to achieve a smooth workflow.







PCS/N9901 Coordinate with colleagues and/ or customers

Unit Code	PCS/N9901
Unit Title	Coordinate with colleagues and/or customers
(Task) Description	This OS unit is about communicating effectively with superiors, colleagues and customer to achieve a smooth workflow
Scope	This unit/task covers the following:
	 Interact with superior Communicate with colleagues Communicate effectively with customers, if required
Performance Criteria(F	PC) w.r.t. the Scope
Element	Performance Criteria
Interacting with superior	To be competent, the user/ individual must be able to: PC1. receive job order and instructions from reporting superior PC2. understand the work output requirements, targets, performance indicators and incentives PC3. deliver quality work on time and report any anticipated reasons for delays PC4. escalate unresolved problems or complaints to the relevant senior PC5. communicate maintenance and repairedule proactively to the superior PC6. receive feedback on work standards PC7. document the completed work schedule and handover to the superior
Communicating with colleagues	To be competent, the user/ individual must be able to: PC8. exhibit trust, support and respect to all the colleagues in the workplace PC9. aim to achieve smooth workflow PC10. help and assist colleagues with information and knowledge PC11. seek assistance from the colleagues when required PC12. identify the potential and existing conflicts with the colleagues and resolve PC13. pass on essential information to other colleagues on timely basis PC14. maintain the etiquette, use polite language, demonstrate responsible and disciplined behaviors to the colleagues PC15. interact with colleagues from different functions clearly and effectively on all aspects to carry out the work among the team and understand the nature of their work PC16. put team over individual goals and multi task or share work where necessary supporting the colleagues PC17. highlight any errors of colleagues, help to rectify and ensure quality output PC18. work with cooperation, coordination, communication and collaboration, with shared goals and supporting each others performance
Communicating effectively with customers, if required	To be competent, the user/ individual must be able to: PC19. ask more questions to the customers and identify their needs PC20. possess strong knowledge on the product, services and market PC21. brief the customers clearly on potential costs and hazards PC22. communicate with the customers in a polite, professional and friendly manner PC23. build effective but impersonal relationship with the customers







Coordinate with colleagues and/ or customers

PCS/N9901	Coordinate with colleagues and/ or customers
	PC24. ensure the appropriate language and tone are used with customers
	PC25. listen actively and have a two way communication
	PC26. be sensitive to the gender, cultural and social differences such as modes of
	greeting, formality, etc.
	PC27. understand the customer expectations correctly and provide the appropriate products and services
	PC28. understand the customer dissatisfaction and address or escalate their complaints effectively
	PC29. maintain a positive, sensible and cooperative manner all time
	PC30. ensure to maintain a proper body language, dress code, gestures and etiquettes towards the customers
	PC31. avoid interrupting the customers while they talk
	PC32. ensure to avoid negative questions and statements to the customers
	PC33. inform the customers on any issues or problems before hand and also on the developments involving them
	PC34. ensure to respond back to the customer immediately for their voice messages, e-mails, apps, etc.
	PC35. develop good rapport with the customers and promote other products and
	services
	PC36. seek feedback from the customers on their understanding to what was
	discussed
	PC37. explain the terms and conditions clear
Knowledge and Unders	tanding (K)
A. Organizational	The user/individual on the job needs to know and understand:
Context (Knowledge of the	KA1. company's policies on personnel management, effective team work at workplace
(Knowledge of the	KA2. company's HR policies

Kilowieuge allu Ollueis	standing (K)
A. Organizational	The user/individual on the job needs to know and understand:
Context (Knowledge of the company / organization and its processes)	 KA1. company's policies on personnel management, effective team work at workplace KA2. company's HR policies KA3. company's reporting structure KA4. company's documentation policy KA5. company's customer profile KA6. occupational health and safety standards
B. Technical Knowledge	The user/individual on the job needs to know and understand:
	KB1. methods for effective communication with various categories of people and the different departments in the organization
	KB2. significance of team coordination and productivity targets of the organisation
	KB3. how to record the job activity as required on various types of documents?
	KB4. how to use computer or smartphone to communicate effectively and productively?
	KB5. significance of helping colleagues with specific issues and problems
	KB6. importance of meeting quality and time standards as a team
	KB7. how to practice effective listening and talking
	KB8. effective use of voice tone and pitch for communication
	KB9. how to demonstrate ethics and convey discipline to the customers?







PCS/N9901 Coordinate with colleagues and/ or customers

	KB10. how to build effective working relationship with mutual trust and respect				
	within the team				
Skills (S)	KB11. importance of dealing with grievances effectively and in time				
. ,					
A. Core Skills/	Reading Skills				
Generic Skills	The user/ individual on the job needs to know and understand how to: SA1. read job sheets, company policy documents and information displayed at the workplace				
	SA2. read notes/comments from the supervisor				
	Writing Skills				
	The user/ individual on the job needs to know and understand how to:				
	SA3. fill up documentation pertaining to job requirement				
	Oral Communication (Listening and Speaking skills)				
	The user/individual on the job needs to know and understand how to:				
	SA4. Interact with team members to work efficiently				
	SA5. communicate effectively with superior to achieve smooth workflow				
	SA6. communicate effectively with the customers to build a good rapport with				
	them				
	SA7. use language that the customer or diffrague understands				
	SA8. use the communications systems of the company, e.g., telephone, fax, public				
	announcement systems				
	SA9. E-mail and use Internet for communicating				
D. Duefeedenel Chille	SA10. use of audio-visual aids to communicate complex issues				
B. Professional Skills	Decision Making				
	The user/ individual on the job needs to know and understand how to:				
	SB1. spot and communicate potential areas of disruptions to work process and				
	report the same				
	SB2. report to supervisor and deal with a colleague individually, depending on the				
	type of concern				
	Plan and Organize				
	The user/ individual on the job needs to know and understand how to:				
	SB3. plan communication strategy in order to avoid conflicts and work disruption				
	Customer Centricity				
	The user/ individual on the job needs to know and understand how to:				
	SB4. practice patient listening, careful talking and paraphrasing in order to avoid				
	misunderstanding				
	Problem Solving				
	The user/ individual on the job needs to know and understand how to:				
	SB5. coordinate with different departments and multi-task as necessary				
	SB6. contribute to quality of team work and achieve smooth workflow				
	SB7. share work load as required				
<u> </u>	23				

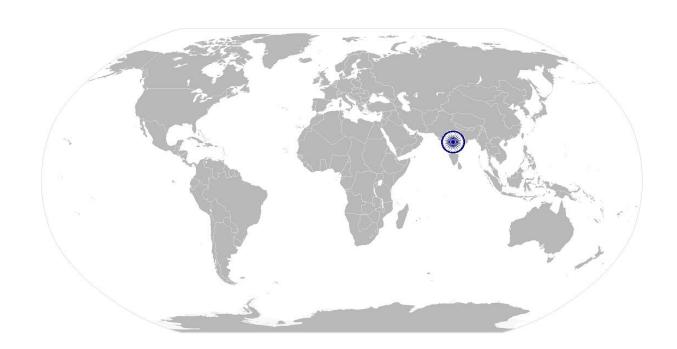






Coordinate with colleagues and/ or customers

8			
SB8. delegate work in consultation with superior or as necessary instead of			
allowing work to pile up			
Analytical Thinking			
The user/ individual on the job needs to know and understand how to:			
SB9. resolve recurring inter-personal conflicts by clear and two-way dialogue			
Critical Thinking			
The user/ individual on the job needs to know and understand how to:			
SB10. improve work processes by interacting with others and adopting best			
practices			





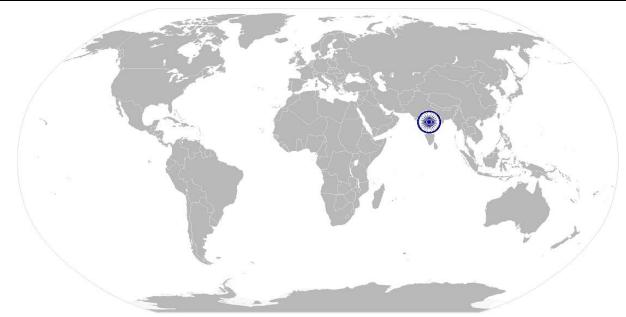




Coordinate with colleagues and/ or customers

NOS Version Control

NOS Code	PCS/N9901		
Credits(NSQF)	TBD	Version number	1.0
Industry	Paints and Coatings	Drafted on	07/03/16
Industry Sub-sector	Manufacturing and Application	Last reviewed on	31/03/16
Occupation	Production – Liquid Paint	Next review date	31/03/18





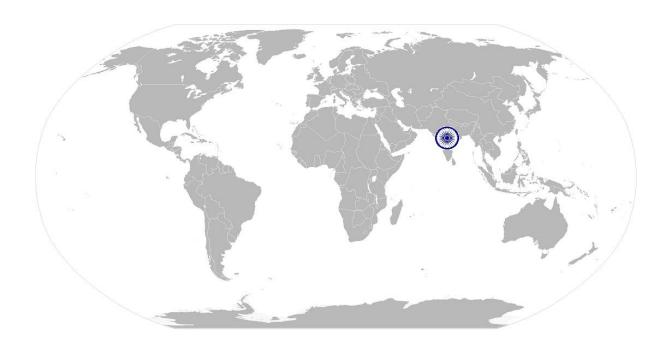






PCS/N9902 Maintain standards of product/ service quality

National Occupational Standard



Overview

This unit is about understanding accepted levels of standards of product quality or customer service and executing the designated workin a manner that results in 100% satisfaction.







PCS/N9902 Maintain standards of product/service quality

Unit Code	PCS/N9902				
Unit Title (Task)	Maintain standards of product/ service quality				
Description	This OS unit is about understanding accepted levels of standards of product quality or customer service and executing the designated workin a manner that results in 100% satisfaction.				
Scope	This unit/task covers the following:				
Performance Criteria(I	 Engage with superior or customers to understand their product/service quality requirements Achieve 100% satisfaction for given quality Work to fulfil end-customers's expectations 				
Element	Performance Criteria				
Engaging with superior or customers to understand product/ service quality requirements	To be competent, the user/ individual must be able to: PC1. keep in mind the profiles of expected customers PC2. understand the target customers and their product/ service quality requirements as defined by the comapny PC3. receive superior's/ customer feedback from regularly PC4. aim to build a good connect with the customers through quality product/ service PC5. keep tab on frequent discussions with regular customers on general likes and dislikes in the market, latest trends, customer expectations, etc. PC6. receive updates on regular feedbacks from the clients on current service, complaints, and improvements to be made, etc. PC7. if necessary, compulsively seek customer rating of product/ service in order to help develop a set of regularly improved procedures PC8. demonstrate quality orientation at all level PC9. aim to gain their long lasting loyalty through satisfaction				
Achieving 100% customer satisfaction for given quality	To be competent, the user/ individual must be able to: PC10. ensure 100% customer satisfaction via product/ service quality PC11. treat the customers fairly and with due respect PC12. focus on executing company's marketing strategies and product development needs PC13. focus on enhancing brand value of company by maintaining or enhancing quality standards				
Fulfilling customer requirement	To be competent, the user/ individual must be able to: PC14. ensure that customer expectations are met PC15. learn to read customers' needs and wants PC16. willingly accept and mplement new and innovative products and services that help improve customer satisfaction PC17. communicate feedback of customer to senior, especially, the negative feedback PC18. maintain close contact with the customers and focus groups				







Maintain standards of product/ service quality

PCS/N9902 Maintain standards of product/ service quality					
	PC19. offer promotions to improve product satisfaction level to the customers periodically				
	PC20. weigh the cost of fulfilling unscheduled customer requests, consult with senior and advise the customer on alternatives				
Knowledge and Unders	standing (K)				
A. Organizational	The user/individual on the job needs to know and understand:				
Context (Knowledge of the company / organization and its processes)	 KA1. company's quality standards policy KA2. company's HR policies KA3. company's reporting structure KA4. company's documentation policy for quality compliance KA5. company's end-customer profile 				
B. Technical Knowledge	The user/individual on the job needs to know and understand:				
	 KB1. significance of maintaining or enhancing company's quality standards KB2. significance of treating the customers with respect and professional way KB3. different types of parameters tested for quality KB4. test pass/ fail criteria and acceptable tolerance levels KB5. equipment used for quality tests KB6. importance of gaining customer loyalty KB7. methods of engaging with the customers effectively and professionally, for customer facing activities KB8. ways to improve company's customer satisfaction rating KB9. prevailing market standards of customer satisfaction KB10. standard operating procedure (SOP) KB11. the variety of common and unscheduled requests to expect in customer facing activities KB12. significance of being transparent and courteous under all circumstances involving customer interaction without losing composure 				
Skills (S)					
A. Core Skills/	Reading Skills The user/individual on the job peeds to know and understand how to				
Generic Skills	The user/ individual on the job needs to know and understand how to: SA1. read job sheets, company policy documents and information displayed at the workplace about quality standards SA2. read notes/comments from the supervisor				
	Writing Skills				
	The user/ individual on the job needs to know and understand how to: SA3. fill up documentation pertaining to one's role in customer satisfaction Oral Communication (Listening and Speaking skills)				
	Oral Communication (Listening and Speaking Skills)				







Maintain standards of product/ service quality

	The user/ individual on the job needs to know and understand how to: SA4. interact with team members to achieve quality standards SA5. communicate effectively with customers in field jobs SA6. engage with customer to understand their expectations in field jobs SA7. company standards and effectiveness improvements pattern				
	SA8. resolve customer's concerns satisfactorily within timeframe stipulated by the company or as agreed with customer or colleague				
	SA9. use Internet for updating on current quality related practices SA10. use of audio-visual aids to communicate recurring quality concerns				
B. Professional Skills	Decision Making				
	The user/ individual on the job needs to know and understand: SB1. how to spot and when to report potential areas of recurring quality concerns SB2. how to address the complaints and handle the dissatisfied the customers Plan and Organize				
	The user/ individual on the job needs to know and understand: SB3. how to plan workflow to achieve/ deliver 100% quality in the given time and with given equipment				
	Customer Centricity				
	The user/ individual on the job needs to know and understand: SB4. how to earn full customer loyalty				
	Problem Solving				
	The user/ individual on the job needs to know and understand how to: SB5. coordinate with different departments in order to service the customer better SB6. contribute to quality of team work and achieve smooth workflow SB7. share work load as required				
	Analytical Thinking				
	The user/ individual on the job needs to know and understand how to: SB8. communicate new product quality standards to different stakeholders in the market and train colleagues for quality, if required Critical Thinking The user/ individual on the job needs to know and understand how to:				
	SB9. improve work processes by interacting with customers and adopting best practices				
	SB10. resolve recurring inter-personal or system related conflicts with colleagues that hinder customer service				
	SB11. act upon constructively on any problems as pointed by customers SB12. handle personality clashes effectively				



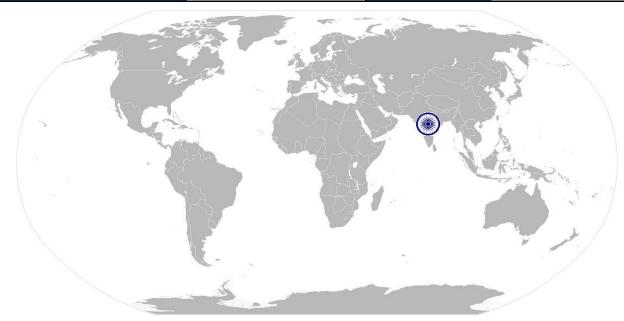




Maintain standards of product/ service quality

NOS Version Control

NOS Code	PCS/N9902		
Credits(NSQF)	TBD	Version number	1.0
Industry	Paints and Coatings	Drafted on	07/03/16
Industry Sub-sector	Manufacturing and Application	Last reviewed on	31/03/16
Occupation	Production – Liquid Paint	Next review date	31/03/18

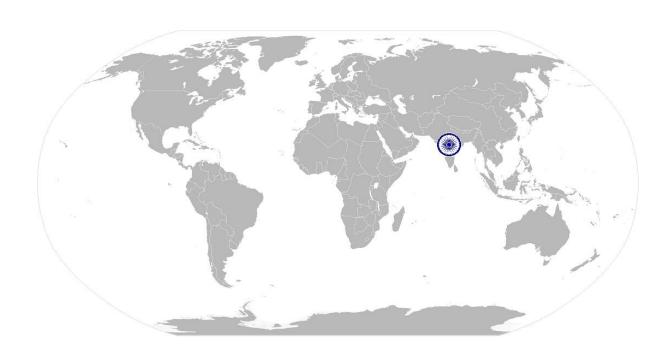








National Occupational Standard



Overview

This unit is about complying with workplace health, hygiene, safety and environmental standards to have a hazard-free environment and avoid downtime. It is also about following government laid norms for waste treatment and disposal.







Unit Code	PCS/N9903				
Unit Title (Task)	Maintain OH&S standards and follow environmental norms				
Description	This OS unit is about complying with workplace health, hygiene, safety and environmental standards to have a hazard-free environment and avoid downtime. It is also about following government laid norms for waste treatment and disposal				
Scope Performance Criteria(F	 This unit/task covers the following: Take precautionary measures to avoid work hazards and environmental damage Follow standard health, safety and environmental policies and procedures Use safety tools and/ or personal protective equipment Achieve health, safety and environmental standards 				
	· · · · · · · · · · · · · · · · · · ·				
Element Taking precautionary measures to avoid health, safety and environmental hazards	To be competent, the user/ individual must be able to: PC1. assess the various health, safety and environmental hazards in the work areas PC2. take necessary steps to eliminate or minimize the hazards PC3. analyze the causes of accidents at the workplace PC4. suggest measures to prevent such accidents from taking place PC5. take preventive measures to avoid risk of burns and other injury due to contact with hot surfaces, gas, fire, hot fluids/ liquids, etc. PC6. suggest methods to improve the existing safety procedures at the workplace PC7. dispose waste in the designated areas safely as per company's policies and rules PC8. maintain appropriate ventilation in the rooms while there is more exposure to paint vapours PC9. avoid dumping unused cans to safeguard the environment				
Following standard health, safety and environmental policies and procedure	To be competent, the user/individual must be able to: PC10. be aware of the locations of fire extinguishers, emergency exits, etc. PC11. practice correct emergency procedures PC12. check and review the storage areas frequently PC13. stack items in an organized way and use safe lifting techniques to reduce risk of injuries from handling procedures at the storage areas PC14. ensure to be safe while handling materials, tools, acids, chemicals, equipment, etc. PC15. store the chemicals and acids in a well-ventilated and locked areas with warning signs displayed PC16. ensure safe techniques while moving furniture and fixtures PC17. ensure to reduce risk of injury from use of electrical tools PC18. read the manufacturer's manual carefully before use of any equipment PC19. unplug the electrical equipment before performing maintenance PC20. keep the floors free from oil, water and grease to avoid slippery surface PC21. use rubber mats in the places where floors are constantly wet PC22. ensure safety from injuries of cuts to loss of fingers, while handling sharp				







Test 7705 Waintain Offices standards and follow their office and follows					
Using safety tools or Personal Protective Equipment	hazardous tools and equipment PC23. use flat surfaces, secure holding and protective wear while using such sharp tools PC24. use health, safety and environmental protection practices for storing, cleaning, and maintaining tools, equipment, and supplies PC25. practice ergonomic lifting, bending, or moving equipment and supplies PC26. identify the requirement for maintaining environmental norms PC27. comply with the environmental safety norms while on work to prevent accidents and health hazards PC28. follow company policies and rules regarding use of hazardous materials to avoid health, safety and environmental impacts caused by them To be competent, the user/individual must be able to: PC29. ensure the employees have access to first aid kit when needed PC30. ensure all equipment and tools are stored and maintained properly and safe to use PC31. ensure to use personal protective equipment and safety gear such as gloves, mask, headwear, footwear, glasses, goggles, etc. for specific tasks and work conditions where required PC32. ensure to display safety signs at places where necessary for people to be cautious PC33. ensure electrical precautions such as insulated clothing, adequate equipment insulation, dry work area, switch off the power supply when not required, etc. PC34. ensure availability of general health and safety equipment such as fire extinguishers, first aid equipment, safety equipment, clothing, safety				
Achieving health, safety and environmental standards	installations such as fire exits, exhaust fans, etc. To be competent, the user/individual must be able to: PC35. document all the first aid treatments, inspections, etc., conducted to keep track of the safety measures undertaken PC36. document all the environmental hazards caused and the measures undertaken to comply with the established safety procedures of the workplace PC37. report to the supervisor on any problems and hazards identified and any breach of environmental procedures. PC38. ensure zero accident at workplace PC39. adhere to safety standards and ensure no material damage PC40. take necessary action and correct any environmental hazards caused				
Knowledge and Understanding (K)					
A. Organizational Context (Knowledge of the company / organization and its processes)	 The individual on the job needs to know and understand: KA1. company's policies on health, safety and environmental procedures at the workplace KA2. company's reporting structure KA3. company's documentation policy KA4. occupational health, safety and environmental standards. 				







regitoros vialitam offees standards and follow chart officential norms					
B. Technical	The individual on the job needs to know and understand:				
Knowledge	KB1. the purpose and usage of protective gears such as gloves , protective goggles, masks, etc. while working KB2. use of first aid at workplace KB3. significance of accidental risks to the worker and productivity loss KB4. reporting procedure or heirarchy for signs of damage and potential hazards KB5. methods to minimize accidental risks KB6. safe handling of chemicals, acids, etc. for cleaning KB7. material handling procedure KB8. standard operating procedure for safety drills and equipment maintenance KB9. precautionary activities to be followed for work place safety KB10. operation of tools and electrical equipment KB11. emergency procedures to be followed in case of an mishap such as fire, accidents, etc. KB12. government and company's environmental norms KB13. solid, liquid and gaseous waste disposal, treatment norms and equipment KB14. necessary action to be taken for the hazards identified KB15. methods to minimize environmental hazards				
	KB16. precautionary activities to be followed to minimize environmental impacts				
Skills (S)					
A. Core Skills/	Reading Skills				
Generic Skills	The user/individual on the job needs to know and understand how to: SA1. read and interpret the relevant organisation policies, procedures and diagrams that identify health, safety and safe environmental practices. SA2. read job sheets, company policy documents and information displayed at the workplace for health, safety and environment. SA3. read notes/comments from the supervisor Writing Skills				
Writing Skills					
	The user/individual on the job needs to know and understand how to: SA4. fill up documentation related to health, safety and environmental standards, if required				
	Oral Communication (Listening and Speaking skills)				
	 The user/individual on the job needs to know and understand how to: SA5. verbally report health, safety and environmental hazards and poor organisation practice. SA6. communicate to the supervisor about the work health, safety and environmental issues SA7. receive instructions from supervisor on minimizing the risks SA8. communicate with co-workers about the precautions to be taken for hazards free work 				







B. Professional Skills	Decision Making			
	The user/individual on the job needs to know and understand how to:			
	SB1. take preventive measures for the identified hazards			
	SB2. select appropriate hand tools and personal protection equipment			
	SB3. identify first aid needs in case of an injury			
	Plan and Organize			
	The user/individual on the job needs to know and understand how to:			
	SB4. incorporate elements of health, safety and environment in daily work			
	practices			
	Customer Centricity			
	The user/ individual on the job needs to know and understand how to:			
	SB5. ensure targeted product/ service delivery by practicing stipulated standards			
	of occupational health safety and environmental measures			
	Problem Solving			
	The user/individual on the job needs to know and understand how to:			
	SB6. take care of personal and equipment protection			
	SB7. identify the hazards and suggest possible solutions			
	Analytical Thinking			
	The user/individual on the job needs to know and understand how to:			
	SB8. use safety equipment such as fire extinguisher during fire accidents			
	SB9. store chemicals and tools in a safe way			
	SB10. use tools and equipment without causing any injury to fellow workers			
	SB11. analyse the seriousness of the hazards Critical Thinking			
	The user/individual on the job needs to know and understand how to:			
	SB12. evolve smooth workflow by avoiding hazards at workplace			
	SB13. evaluate and apply the possible solutions for the hazards, as necessary			







NOS Version Control

NOS Code	PCS/N9903		
Credits(NSQF)	TBD	Version number	1.0
Industry	Paints and Coatings	Drafted on	07/03/16
Industry Sub-sector	Manufacturing and Application	Last reviewed on	31/03/16
Occupation	Production – Liquid Paint	Next review date	31/03/18



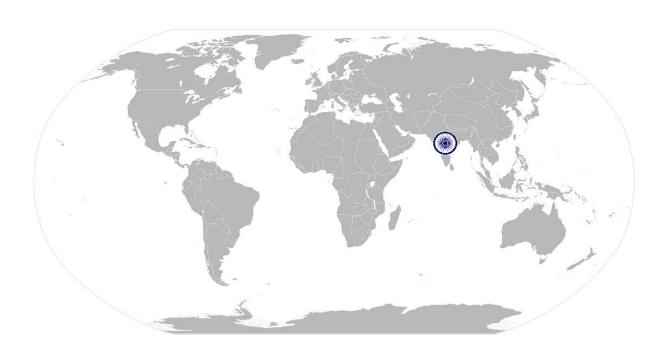






PCS/N9904 Maintain IPR of organisation and customer

National Occupational Standard



Overview

This unit is about securing intellectual property rights (IPR) of the employee's organisation and respecting customer's copyright.







PCS/N9904 N	Aaintain IPR of o	organisation and	customer
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PCS/N9904	Maintain IPR of organisation and customer
Unit Code	PCS/N9904
Unit Title	Maintain IPR of organisation and customer
(Task)	
Description	This OS unit is about securing intellectual property rights (IPR) of the employee's
Scope	organisation and respecting customer's copyright This unit/task covers the following:
Зсоре	This unity task covers the following.
	Secure company's IPR
	Respect customers copyright
Performance Criteria(F	PC) w.r.t. the Scope
Element	Performance Criteria
Securing company's	To be competent, the user/ individual must be able to:
IPR	PC1. prevent leak of new plans and designs to competitors by reporting on time
	PC2. be aware of any of company's product or design patents PC3. report IPR violations observed in the market, to supervisor or company head
Respecting	To be competent, the user/individual must be able to:
customer's copyright	PC4. read copyright clause of the material published on the internet and any other
customer s copyright	printed material
	PC5. protect infringement upon customer's business or design plans
	PC6. consult supervisor or senior management when in doubt about using
	information available from customer PC7. report any infringement observed by anyone in the company
Knowledge and Unders	
Knowicage and Onders	
A. Organizational	The user/individual on the job needs to know and understand:
Context	KA1. company's policies on intellectual property rights and infringement reporting
(Knowledge of the	policy
company /	KA2. company's HR policies KA3. company's reporting structure
organization and	KA4. company's documentation policy
its processes)	KA5. company's customer profile
	KA6. occupational health and safety standards
B. Technical Knowledge	The user/individual on the job needs to know and understand:
	KB1. patents and IPR laws
	KB2. how IPR protection is important for competitiveness of a company
	KB3. significance of damages resulting from IPR infringement KB4. industrial and political espionages
	No ii. Iiidasti tar ana ponticar espionages
Skills (S)	
A. Core Skills/	Reading Skills
Generic Skills	The user/ individual on the job needs to know and understand:
	SA1. read job sheets, company policy documents and information displayed at the workplace on IPR
	piace on in it







PCS/N9904	Maintain IPR of organisation and customer							
	SA2. read notes/comments from the supervisor							
	Writing Skills							
	The user/ individual on the job needs to know and understand:							
	SA3. fill up documentation pertaining to one's role in protecting IPR infringement							
	Oral Communication (Listening and Speaking skills)							
	The user/ individual on the job needs to know and understand how to:							
	SA4. interact with team members to work efficiently							
	SA5. communicate effectively with the customers about IPR protection and building trust							
B. Professional Skills	Decision Making							
	The user/individual on the job needs to know and understand how to:							
	SB1. identify IPR related issues							
	Plan and Organize							
	The user/individual on the job needs to know and understand how to:							
	SB2. prevent information leaks							
	SB3. Avoid being caught up in copyright issues							
	Customer Centricity							
	The user/individual on the job needs to know and understand how to:							
	SB4. inform superior about any copyright infringement							
	Problem Solving							
	NA							
	Analytical Thinking							
	The user/individual on the job needs to know and understand:							
	SB5. basics of what constitutes IPR violations under WTO agreement							
	SB6. penalties to company or individual on evidence of IPR violations							
	SB7. likely effect of IPR violation on customer							
	Critical Thinking							
	The user/individual on the job needs to know and understand how to:							
	SB8. improve work IPR related safety and adopting best practices							
	SB9. resolve conflicts related to IPR by reporting in time							



PCS/N9904

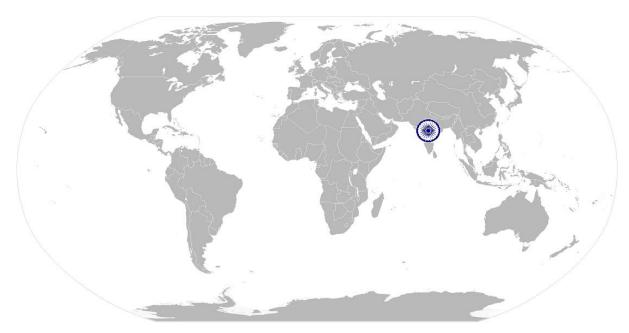




Maintain IPR of organisation and customer

NOS Version Control

NOS Code	PCS/N9904					
Credits(NSQF)	TBD	Version number	1.0			
Industry	Paints and Coatings	Drafted on	07/03/16			
Industry Sub-sector	Manufacturing and Application	Last reviewed on	31/03/16			
Occupation	Production – Liquid Paint	Next review date	31/03/18			



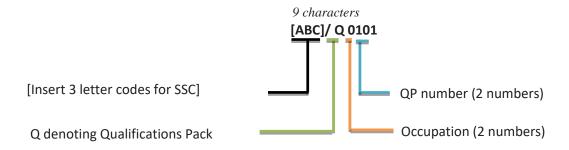




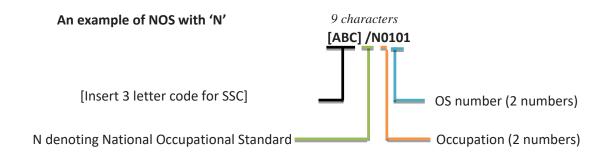
Annexure

Nomenclature for QP and NOS

Qualifications Pack



Occupational Standard







The following acronyms/codes have been used in the nomenclature above:

Sub-sector	Range of Occupation numbers
Manufacturing	01 - 49
Application	50 - 59
Unused	60 - 97
Generic occupation	98 - 99

Sequence	Description	Example
Three letters	Industry name	PCS
Slash	/	/
Next letter	Whether Q P or N OS	Q/N
Next two numbers	Occupation code	01
Next two numbers	OS number	01





ASSESSMENT CRITERIA

Job Role: Liquid Paint Processing Operator

Qualification Pack: PCS/Q0510

Sector Skill Council: Paints and Coatings

- 1. Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down proportion of marks for Theory and Skills Practical for each PC.
- 2. The assessment for the theory part will be based on knowledge bank of questions created by the SSC.
- 3. Individual assessment agencies will create unique question papers for theory part for each candidate at each examination/training center (as per assessment criteria below)
- 4. Individual assessment agencies will create unique evaluations for skill practical for every student at each examination/training center based on this criteria
- 5. To pass the Qualification Pack, every trainee should score a minimum of 60% in every NOS
- 6. In case of successfully passing only certain number of NOS's, the trainee is eligible to take subsequent assessment on the balance NOS's to pass the Qualification Pack.

	Performance Criteria	Total Marks (350)	Out of	Theory	Skills Practical
	PC1. understand the right raw materials to				
	be used		2.5	1	1.5
	PC2. obtain the formulations prepared for		2.5	4	4.5
	the particular batch		2.5	1	1.5
	PC3. understand the job sheet for target and requirement		3	1	2
	PC4. pump the solvents and resins from		3	1	2
	internal storage vessels		3	1	2
	PC5. ensure to receive the right raw				
	materials such as powder, additives, etc.	50	3	1	2
	PC6. mix water and additives in case of			4	2
	water base paint manufacture		3	1	2
PCS/N0502	PC7. mix the powder, pigments, resin,				
Charge the	solvent and additives in case of solvent base				
materials into	paint manufacture based on the formulations		3	1	2
the dispersion	PC8. ensure to add the correct materials		3	1	2
machine	PC9. ensure the right amount and				
	proportion of materials are mixed		3	1	2
	PC10. ensure the mixing happens for the				
	appropriate time frame		3	1	2
	PC11. add water and the additives into the				
	disperser		3	1	2
	PC12. load powder to water and additives in				
	case of water base paint manufacture		3	1	2
	PC13. add the premixed raw materials to the				
	disperser in case of solvent base paint				
	manufacture		3	1	2
	PC14. ensure not to dump the materials				
			3	1	2

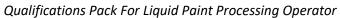


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Performance Criteria	Total Marks (350)	Out of	Theory	Skills Practical
PC15. add zirconium beads to the sand mill to obtain light color		3	1	2
PC16. add steel balls to ball mill to obtain dark colors		3	1	2
PC17. check the loaded materials before grinding		3	1	2
POINTS		50	17	33
TOTAL POINTS		50		

	Performance Criteria	Total Marks (350)	Out of	Theory	Skills Practical
	PC1. adjust the speed in the machine as per the disperser type used and the amount of mixture	,	2.5	1	1.5
	PC2. set the grind time at the disperser based on the requirement and quantity of mixture to be fed		2.5	1	1.5
	PC3. turn on the machine for grinding to begin		2.5	1	1.5
	PC4. operate the machine on confirming the safety features to function the machine are in place		2.5	1	1.5
	PC5. use the specified machine for grinding such as sand mill, bead mill, ball mill, high speed dispersion machine, twin-shaft dispersion machine, etc.	50	2.5	1	1.5
PCS/N0503 Grind/ disperse the materials in	PC6. process the materials in high speed disperser subjecting to high speed agitation or on other machines based on requirement and specified formulations		2.5	1	1.5
the dispersion unit	PC7. use special additives where necessary, to enhance dispersion stability		2.5	1	1.5
	PC8. operate the machine for the required amount of time for grinding		2.5	1	1.5
	PC9. ensure to be aware of the potential dangers involved with the disperser		3	1	2
	PC10. ensure to blend the pigment into solvents PC11. ensure its reached the desired grinding		3	1	2
	level PC12. ensure general maintenance and		3	1	2
	upkeep of the dispersion machine PC13. ensure no shut down of machines due		3	1	2
	to improper maintenance PC14. perform regular cleaning process as		3	1	2
	prescribed by manufacturer		3	1	2







Performance Criteria	Total Marks (350)	Out of	Theory	Skills Practical
PC15. ensure the manufactured paint provides a high viscosity and high solids mixture		3	1	2
PC16. ensure to meet 100%, the established colour standards and quality		3	1	2
PC17. ensure compliance to meet specified laboratory procedures for quality check		3	1	2
PC18. ensure to complete the grinding in target time		3	1	2
POINTS		50	18	32
TOTAL POINTS			50	·

	Performance Criteria	Total Marks (350)	Out of	Theory	Skills Practical
	PC1. receive work instruction and				
	formulation details from the supervisor		2.5	1	1.5
	PC2. understand the job sheet for the				
	requirement and target for batch completion		2.5	1	1.5
	PC3. confirm the inline quality check result				
	from QC after dispersion process		2.5	1	1.5
	PC4. transfer the paint to mixer after				
	dispersion or monitor its transfer to dispersion				
	in an automated plant		2.5	1	1.5
	PC5. measure the amount of paint in the	1			
	mixer	50	3	1	2
	PC6. mix with recommended amount of				
	binder or thinner to derive the desired paint				
	type, e.g., solvent base or water based		3	1	2
DCC/NOTOA	PC7. send sample for inline quality				
PCS/N0504	clearence		3	1	2
Mix the paint raw materials	PC8. after QC clearance, add emulsion,	50			
raw materiais	additives, binder, thinner, etc., to the paint as				
	per the recommended formulation		3	1	2
	PC9. maintain schedule of recommended				
	time, weight, frequency of addition		3	1	2
	PC10. filter and remove the sand particles as				
	recommended		3	1	2
	PC11. send for quality check, especially,				
	viscosity of the paint after thinning		2.5	1	1.5
	PC12. ensure the consistent batch quality of				
	paint		2.5	1	1.5
	PC13. read the safety manuals as prescribed				
	by the company		2.5	1	1.5
	PC14. ensure to wear appropriate protective				
	gears such as gloves and masks while using the				
	materials for thinning		3	1	2



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	Performance Criteria	Total Marks (350)	Out of	Theory	Skills Practical
	PC15. ensure to comply to the safety procedures of the company		3	1	2
	PC16. ensure to achieve the specified consistency per batch		2.5	1	1.5
	PC17. ensure the viscosity, colour, and chemical properties of the paint are as per requirement		3	1	2
	PC18. achieve the targets specified as per job sheet requirement		3	1	2
	POINTS		50	18	32
	TOTAL POINTS			50	

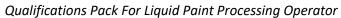
	Performance Criteria	Total Marks (350)	Out of	Theory	Skills Practical
	PC1. receive job order and instructions from reporting superior		0.5	0.0	0.5
	PC2. understand the work output requirements, targets, performance indicators and incentives		2.0	0.5	1.5
	PC3. deliver quality work on time and report any anticipated reasons for delays		2.0	0.5	1.5
	PC4. escalate unresolved problems or complaints to the relevant senior		2.0	0.5	1.5
	PC5. communicate maintenance and repair schedule proactively to the superior		2.0	0.5	1.5
	PC6. receive feedback on work standards	50	1.0	0.0	1.0
PCS/N9901	PC7. document the completed work schedule and handover to the superior		2.0	0.5	1.5
Coordinate with colleagues	PC8. exhibit trust, support and respect to all the colleagues in the workplace		1.0	0.25	0.75
and/or	PC9. aim to achieve smooth workflow		2.0	0.5	1.5
customers	PC10. help and assist colleagues with information and knowledge		1.0	0.0	1.0
	PC11. seek assistance from the colleagues when required		1.0	0.25	0.75
	PC12. identify the potential and existing conflicts with the colleagues and resolve		1.0	0.25	0.75
	PC13. pass on essential information to other colleagues on timely basis		1.0	0.0	1.0
	PC14. maintain the etiquette, use polite language, demonstrate responsible and disciplined behaviors to the colleagues		2.0	0.5	1.5
	PC15. interact with colleagues from different functions clearly and effectively on all aspects to carry out the work among the team and understand the nature of their work		1.0	0.25	0.75





Performance Criteria	Total Marks (350)	Out of	Theory	Skills Practical
PC16. put team over individual goals and multi task or share work where necessary supporting the colleagues		2.0	0.0	2.0
PC17. highlight any errors of colleagues, help to rectify and ensure quality output		1.0	0.25	0.75
PC18. work with cooperation, coordination, communication and collaboration, with shared goals and supporting each other's performance		1.0	0.0	1.0
PC19. ask more questions to the customers and identify their needs		1.0	0.25	0.75
PC20. possess strong knowledge on the product, services and market		2.0	0.5	1.5
PC21. brief the customers clearly on potential costs and hazards		1.0	0.25	0.75
PC22. communicate with the customers in a polite, professional and friendly manner		1.0	0.25	0.75
PC23. build effective but impersonal relationship with the customers		0.5	0.25	0.25
PC24. ensure the appropriate language and tone are used with customers		1.0	0.25	0.75
PC25. listen actively and have a two way communication		1.0	0.25	0.75
PC26. be sensitive to the gender, cultural and social differences such as modes of greeting, formality, etc.		1.0	0.25	0.75
PC27. understand the customer expectations correctly and provide the appropriate products and services		2.0	0.5	1.5
PC28. understand the customer dissatisfaction and address or escalate their complaints effectively		2.0	0.5	1.5
PC29. maintain a positive, sensible and cooperative manner all time		1.0	0.25	0.75
PC30. ensure to maintain a proper body language, dress code, gestures and etiquettes towards the customers		1.0	0.25	0.75
PC31. avoid interrupting the customers while they talk		1.0	0.0	1.0
PC32. ensure to avoid negative questions and statements to the customers		1.0	0.0	1.0
PC33.inform the customers on any issues or problems before hand and also on the developments involving them		2.0	0.5	1.5
PC34. ensure to respond back to the customer immediately for their voice messages, e-mails, apps, etc.		1.0	0.0	1.0
PC35. develop good rapport with the customers and promote other products and services		2.0	0.5	1.5
PC36. seek feedback from the customers on		1.0	0.0	1.0



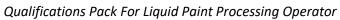




	Performance Criteria	Total Marks (350)	Out of	Theory	Skills Practical
	their understanding to what was discussed				
	PC37. explain the terms and conditions clearly		2.0	0.5	1.5
	POINTS		50	10	40
	TOTAL POINTS			50	

	Performance Criteria	Total Marks (350)	Out of	Theory	Skills Practical
	PC1. keep in mind the profiles of expected		2.0	0.5	1.5
	PC2. understand the target customers and				
	their product/ service quality requirements as defined by the company		3.0	0.5	2.5
	PC3. receive superior's/ customer feedback regularly		2.0	0.0	2.0
	PC4. aim to build a good connect with the customers through quality product/ service		2.0	0.5	1.5
	PCS.keep tab on frequent discussions with regular customers on general likes and dislikes in the market, latest trends, customer expectations, etc.		2.0	0.5	1.5
	PC6. receive updates on regular feedbacks from the clients on current service, complaints, and improvements to be made, etc.	50	2.0	0.5	1.5
PCS/N9902	PC7. if necessary, compulsively seek customer rating of product/ service in order to help develop a set of regularly improved procedures		2.0	0.5	1.5
Maintain standards of	PC8. demonstrate quality orientation at all level		4.0	1.5	2.5
product/ service quality	PC9. aim to gain their long lasting loyalty through satisfaction		3.0	1.0	2.0
	PC10. ensure 100% customer satisfaction via product/ service quality		3.0	0.5	2.5
	PC11.treat the customers fairly and with due respect		3.0	0.5	2.5
	PC12. focus on executing company's marketing strategies and product development needs		3.0	1.0	2.0
	PC13. focus on enhancing brand value of company by maintaining or enhancing quality standards		3.0	1.0	2.0
	PC14. ensure that customer expectations are met		2.0	0.5	1.5
	PC15. learn to read customers' needs and wants		2.0	0.5	1.5
	PC16. willingly accept and implement new and innovative products and services that help improve customer satisfaction		3.0	1.0	2.0
	PC17. communicate feedback of customer to		2.0	0.5	1.5







Performance Criteria	Total Marks (350)	Out of	Theory	Skills Practical
senior, especially, the negative feedback				
PC18. maintain close contact with the customers and focus groups		2.0	0.5	1.5
PC19. offer promotions to improve product satisfaction level to the customers periodically		3.0	1.0	2.0
PC20. weigh the cost of fulfilling unscheduled customer requests, consult with senior and advise the customer on alternatives		2.0	0.5	1.5
POINTS		50	13	37
TOTAL POINTS				50

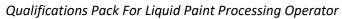
	Performance Criteria	Total Marks (350)	Out of	Theory	Skills Practical
	PC1. assess the various health, safety and environmental hazards in the work areas		1.5	0.4	1.1
	PC2. take necessary steps to eliminate or minimize the hazards		1.0	0.4	0.6
	PC3. analyze the causes of accidents at the workplace		1.5	0.4	1.1
	PC4. suggest measures to prevent such accidents from taking place		1.5	0.4	1.1
	PC5. take preventive measures to avoid risk of burns and other injury due to contact with hot surfaces, gas, fire, hot fluids/ liquids, etc.		1.5	0.4	1.1
	PC6. suggest methods to improve the existing safety procedures at the workplace	50	1.5	0.4	1.1
PCS/N9903	PC7. dispose waste in the designated areas safely as per company's policies and rules		1.5	0.4	1.1
Maintain O&HS standards and follow	PC8. maintain appropriate ventilation in the rooms while there is more exposure to paint vapours		1.0	0.4	0.6
environmental norms	PC9. avoid dumping unused cans to safeguard the environment		1.0	0.0	1.0
	PC10. be aware of the locations of fire extinguishers, emergency exits, etc.		1.0	0.4	0.6
	PC11. practice correct emergency procedures		1.5	0.4	1.1
	PC12. check and review the storage areas frequently		1.5	0.4	1.1
	PC13. stack items in an organized way and use safe lifting techniques to reduce risk of injuries from handling procedures at the storage areas		1.5	0.4	1.1
	PC14. ensure to be safe while handling materials, tools, acids, chemicals, equipment, etc.		1.0	0.4	0.6
	PC15. store the chemicals and acids in a well-ventilated and locked areas with warning		1.5	0.4	1.1





Performance Criteria	Total Marks (350)	Out of	Theory	Skills Practical
signs displayed	, ,			
PC16. ensure safe techniques while moving furniture and fixtures		1.5	0.4	1.1
PC17. ensure to reduce risk of injury from use of electrical tools		1.5	0.4	1.1
PC18. read the manufacturer's manual carefully before use of any equipment		1.0	0.0	1.0
PC19. unplug the electrical equipment before performing maintenance		1.0	0.4	0.6
PC20. keep the floors free from oil, water and grease to avoid slippery surface		1.0	0.4	0.6
PC21. use rubber mats in the places where floors are constantly wet		1.0	0.0	1.0
PC22. ensure safety from injuries of cuts to loss of fingers, while handling sharp hazardous tools and equipment		1.5	0.4	1.1
PC23. use flat surfaces, secure holding and protective wear while using such sharp tools		1.5	0.4	1.1
PC24. use health, safety and environmental protection practices for storing, cleaning, and maintaining tools, equipment, and supplies		1.5	0.4	1.1
PC25. practice ergonomic lifting, bending, or moving equipment and supplies		1.5	0.4	1.1
PC26. identify the requirement for maintaining environmental norms		1.0	0.4	0.6
PC27. comply with the environmental safety norms while on work to prevent accidents and health hazards		1.0	0.4	0.6
PC28. follow company policies and rules regarding use of hazardous materials to avoid health, safety and environmental impacts caused by them		1.0	0.4	0.6
PC29. ensure the employees have access to first aid kit when needed		1.0	0.0	1.0
PC30. ensure all equipment and tools are stored and maintained properly and safe to use		1.0	0.4	0.6
PC31. ensure to use personal protective equipment and safety gear such as gloves, mask, headwear, footwear, glasses, goggles, etc. for specific tasks and work conditions where required		1.5	0.4	1.1
PC32. ensure to display safety signs at places where necessary for people to be cautious		1.5	0.4	1.1
PC33. ensure electrical precautions such as insulated clothing, adequate equipment insulation, dry work area, switch off the power supply when not required, etc.		1.5	0.4	1.1





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Performance Criteria	Total Marks (350)	Out of	Theory	Skills Practical
PC34. ensure availability of general health and safety equipment such as fire extinguishers, first aid equipment, safety		1.5	0.4	1.1
equipment, clothing, safety installations such as fire exits, exhaust fans, etc.				
PC35. document all the first aid treatments, inspections, etc., conducted to keep track of the safety measures undertaken		1.0	0.4	0.6
PC36. document all the environmental hazards caused and the measures undertaken to comply with the established safety procedures of the workplace		1.0	0.0	1.0
PC37. report to the supervisor on any problems and hazards identified and any breach of environmental procedures.		1.0	0.4	0.6
PC38. ensure zero accident at workplace		1.0	0.4	0.6
PC39. adhere to safety standards and ensure no material damage		1.0	0.4	0.6
PC40. take necessary action and correct any environmental hazards caused		1.0	0.4	0.6
POINTS		50	14	36
TOTAL POINTS				50

	Performance Criteria	Total Marks (350)	Out of	Theory	Skills Practical
	PC1. prevent leak of new plans and designs to competitors by reporting on time		7.0	0.0	7.0
	PC2. be aware of any of company's product or design patents		8.0	1.0	7.0
	PC3. report IPR violations observed in the market, to supervisor or company head		8.0	2.0	6.0
PCS/N9904 Maintain IPR of organisation and	PC4. read copyright clause of the material published on the internet and any other printed material	50	8.0	0.5	7.5
customer	PC5. protect infringement upon customer's business or design plans		8.0	2.0	6.0
	PC6. consult supervisor or senior management when in doubt about using information available from customer		6.0	0.0	6.0
	PC7. report any infringement observed by anyone in the company		5.0	0.0	5.0
	POINTS		50	5.5	44.5
	TOTAL POINTS			50	
	GRAND TOTAL	350			